



Worldwide Hotel Broker & Property Finder

"OFF MARKET means confidentiality, it means keeping a low profile and not attracting attention, it means not flaunting one's success".

But it also means that the proposed assets are not officially for sale but the owners are available to receive purchase proposals that, if judged acceptable, will have a follow-up otherwise they will be rejected.

Domus Italia Prestige was born in April 2016 from the meeting of 2 professionals who decided to join efforts for a common goal. **Aris Paganetti, current Executive Partner** of the company, 35 years of experience in residential real estate with a deep knowledge of the dynamics of this market. In his career full of personal successes, he has always worked nationally with particular focus on Milan, Lake Como and Costa Smeralda. **Antonio Bianchini, current CEO** of the company, law degree, expert connoisseur of the hotel market. 25 years of experience in the role of Owner/Manager of a small Italian hotel chain, 6 years of experience in the role of Asset Manager of one of the top 5 hotel groups in the world, for about 7 years he has been successfully leading the company.

Driven by a strong entrepreneurial spirit, Domus Italia Prestige is among the leading companies in Europe in the upper segment of the hotel real estate market. Direct relationships with buyers and sellers, strict but clear rules and procedures, real asset prices for sale and no compromise, it proposes itself as a single intermediary between seller and buyer. Excellent reputation, honesty, reliability, competence, professionalism and organization, are just some of the characteristics that distinguish it.

What we have built is a unique and exclusive business, we have internationalized and we have focused our efforts mainly on "OFF MARKET" assets, trophy assets, famous luxury and prestigious hotels, entire hotel portfolios, towers and skyscrapers among the most famous, private banks in Switzerland, and much more, but always with luxury as a goal, a timeless and crisis-free brand, always in great demand.

Thanks to the work done in recent years, we have created a dense network of international collaborators and consultants and thanks to a widespread knowledge of the market, we have built an organized and efficient, serious and professional team, able to provide reliable proposals and certain timing, unique and exclusive proposals and direct contacts, with a portfolio composed of prestigious buyers and assets located in the most renowned locations in the world.

We operate in about 60 countries around the world and offer the best the world has to offer for sale. Representative offices in 6 different countries around the world, direct relationships with owners (65% of assets), direct relationships with sales teams (35% of assets), our portfolio consists of about 400 assets (70% Off Market), only a part of them promoted anonymously on our website. And if we don't already have what you're looking for in our wallet, we'll look for it for you.

Our purchasing clients are mainly hotel groups and chains, large international hotel brands, investment groups and funds, multinational and global corporations, pension funds, investment banks and insurance companies, sovereign wealth funds and family offices. Our selling clients are the owner companies or the teams in charge who have chosen us to sell their prestigious assets. Our relations with everyone are always direct and our role is always that of a single interlocutor between the parties.

Domus Italia Prestige

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Domus Italia Prestige in Numbers:

2	FOUNDING MEMBERS
5	PERMANENT MEMBERS IN OUR TEAM
6	REPRESENTATIVE OFFICES IN THE WORLD
7	YEARS OF LIFE OF OUR COMPANY
10	ASSOCIATED PARTNERS WORLDWIDE
13	** DIFFERENT ASSET CATEGORIES AVAILABLE
30+	AVAILABLE ASSETS COSTING MORE THAN ONE BILLION
35+	YEARS OF EXPERIENCE IN REAL ESTATE
60+	COUNTRIES IN THE WORLD WHERE WE OPERATE
70+	MONTHLY ENQUIRIES WITH FOLLOW-UP
108+	HOTELS 5*-STARS FOR SALE
140+	ASSETS DIRECTLY FROM THE SALES TEAMS
157+	HOTELS 4*-STARS FOR SALE
250+	ASSETS DIRECTLY FROM OWNERS
265+	HOTELS FOR SALE
270+	ASSET OFF MARKET
390+	ASSETS IMMEDIATELY AVAILABLE IN OUR PORTFOLIO
100,000+	HOTEL ROOMS FOR SALE
1,300,000,000+	VALUE OF ASSETS SOLD IN THE LAST 6 YEARS
100,000,000,000+	VALUE OF OUR PORTFOLIO OF AVAILABLE ASSETS

**** 13 DIFFERENT ASSET CATEGORIES AVAILABLE (FLAG FREE OR WITH OPERATOR AND MANAGEMENT):**

Multifamily, Luxury Villas/Residences, Apartments In Residence, Student Housing, Luxury Shopping Center, Development Projects, Private Banks, Oil Refineries, Gas Stations, Mixed-Use Towers/Skyscrapers, Hotel Portfolios, Resorts (Urban, Beach/Sea, Casino, Golf, Club/Village), Hotels.

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ANTONIO BIANCHINI

CEO & CO-FOUNDER

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